



ENTRUST



Entrust Verified Mark Certificate (VMC)

The smartest way to send email

CHALLENGE

Enhancing email security while building your brand

Bringing best practices to email communications is a requirement of every IT security team. But getting various stakeholders on board to support the adoption of the latest technology trends and updates remains a challenge for them.

In addition to enhancing security, differentiating and building a brand is another essential goal that requires continued effort and support. While these goals are priorities in different parts of the organization, both are linked to strong identity - and they can be achieved cross-functionally with a new single solution

SOLUTION

Show your registered logo in email communications

Entrust Verified Mark Certificates (VMCs) are digital certificates that enable organizations to create a more immersive and personalized email experience by displaying their registered trademark logo alongside emails. Along with DMARC (Domain-based Message

Authentication, Reporting and Conformance) reducing email spoofing, brands get both branding and security benefits by implementing the BIM (Brand Indicators for Message Identification) standard. BIM incentivizes the adoption of DMARC security protocol by providing a branding benefit with the display of logo in emails.

BENEFITS

- Streamline the VMC certificate lifecycle with automated certificate installation and hosting
- Entrust hosts your logo, automating VMC installation and display for every email communication
- Control and manage the displayed logo on email
- Enforce organization security policy by enabling CAA checking of the certificate authority
- Increase brand impressions
- Personalize the brand experience
- Stand out in a crowded inbox
- Cultivate brand recognition

[Learn more about Verified Mark Certificates at entrust.com](https://www.entrust.com)



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FEATURES AND BENEFITS

Automated installation and hosting

Entrust hosts the registered logo and certificate for an automated, hassle-free installation and renewal process. Set up once and reap the benefits with every email communication that follows.

Control logo from sending domains

The BIMi standard requires organizations to insert their approved registered logo into their DNS records. After this one-time setup, the mailbox provider calls the DNS server and embeds the logo in your email communications — giving the brand owner control over the displayed logo.

Enhance email strategy

Create a more immersive brand experience as well as elevating email security for your customers and prospects.

Centralized management in Entrust Certificate Services (ECS)

Customers can request verification for VMCs and manage their associated brand logos via ECS, our robust certificate management platform, making it easier to manage the end-to-end experience for multiple brands from a central platform.

Brand recognition

Leveraging the avatar slot to display your brand logo brings immediate brand recognition to your recipients' inbox.

Feature	Description
Installation	Automated
Logo Hosting	Yes
BIMI Compliant	Yes
Logos	1 per certificate
Email Domains	Add up to 250 email domains (Additional fee per domain)
Supports BIMi Selector Header	Yes
Supports CAA Checking	Yes
Verification	High assurance
Customer Service	24x5 24x7 - Platinum support availability
Certificate and Lifecycle Management	Yes



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REQUIREMENTS

- Registered trademark logo
- DMARC anti-spoofing technology set to quarantine at 100% or reject policy
- Adherence to BIMI guidelines (Entrust's high assurance verification process promotes compliance)

THE ENTRUST DIFFERENCE

Entrust conceptualized and designed VMCs and was the primary innovator of the new certificate category. We collaborated with the Authindicators Working Group to formalize the BIMI (Brand Indicators for Message Identification) standards to enable the appearance of a verified logo on email. Entrust was the very first certification authority to issue a VMC back in September of 2019.

Bring best practices to email and elevate your organization's communication strategy.

Learn more at [entrust.com/vmc](https://www.entrust.com/vmc)

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